

Tech Lead at Omnicart

Address: Tehran, Iran LinkedIn: linkedin.com/in/alilo/

Phone: +98 (937) 918-7928 **Email:** alilotfi3@gmail.com

About

Technical Team Lead specializing in cloud-native back-end systems with Python, Django, and Kubernetes. Proven in leading high-performing teams and delivering scalable, business-critical solutions. Recently expanded into Al technologies, integrating LLM-based agents to create innovative user experiences.

PROFESSIONAL EXPERIENCE

Technical Team Lead

Omnicart, Vancouver, BC, Canada · Remote May 2024 – Present

Led a team of 5, tripling per-developer output from 10 to 30 sprint points in 5 months through improved code reviews, branching, testing, and performance evaluations.
Reduced infrastructure costs by 50% through resource optimization, using KubeCost and manual monitoring to identify and merge redundant workloads, right-size Kubernetes resources.
Migrated performance-critical services to asynchronous microservices, achieving 8× higher throughput, and reducing API response times by up to 25× through query optimizations.
Delivered Al-powered CRM capabilities by enriching and linking external company data with customer contacts, transforming it into the company's primary revenue driver and enabling onboarding of 5 new customers within the first month.

Aligned technical strategy with business pivots in close collaboration with

Senior Back End Developer

leadership.

Omnicart, Vancouver, BC, Canada · Remote Oct 2022 – May 2024 (1 yr 8 mos)

Built and maintained scalable back-end systems on AWS using Python Django , and Kubernetes .
Collaborated with an international engineering team to deliver REST API and services that enhanced platform reliability and business scalability
Integrated with over 8 third-party service providers (including payment delivery, and online ordering platforms like Stripe, Moneris, Google Food Ordering, Toast, and Square), enabling onboarding of more than 5,000 restaurants to expand user ordering options.

Built an extensible wallet and payment system that adapted to evolving business needs, allowing seamless partner integrations and rapid feature additions.

SKILLS

Team Leadership		Django
Python	Kuberne	tes
Android	Java	Kotlin

EDUCATION

Bachelor of Science in Electrical Engineering

Sharif University of Technology, Tehran, Iran

Relevant coursework:

Design Patterns, Object Oriented Programming

CERTIFICATIONS

Small Businesses Management,

Sharif Advanced Technologies Incubator May, 2016

LANGUAGES

English (Fluent)
Persian (Native)

Technical Lead
TomanPay, Tehran, Iran
Mar 2022 – Sep 2022 (7 mos)
Led a small development team to enhance a high-speed funds transfer
system across 10 banking APIs, enabling same-bank instant payouts
through predictive balance distribution.
Designed a new payment gateway and a crypto payment solution,
exploring modern technology stacks to support future growth.
Established documentation standards, optimized task management, and
strengthened collaboration with the product team to align technical
priorities with business needs.
Participated in developer hiring and onboarding to stabilize the team's
capacity during rapid growth.
Senior Software Developer
Miare, Tehran, Iran
Nov 2016 – Mar 2022 (5 yrs 5 mos)
Lod the design and delivery of high traffic features garage Andraid Diange
Led the design and delivery of high-traffic features across Android , Django , Go , and ReactJS systems, handling more than 100K requests per minute.
Oo, and reacted systems, handling more than look requests per minute.
Planned and developed the Miare courier application with WebSocket and
RESTful APIs, improving the user experience for thousands of couriers.
Built and nurtured a cross-functional team culture , driving collaboration,
knowledge sharing, and rapid issue resolution during production incidents.
☐ Enhanced performance and reliability of back-end services to scale with
rapid business growth.
Software Developer
Arsh, Tehran, Iran
May 2015 – Oct 2016 (1 yr 6 mos)
Designed and launched Grapefruit Antimalware and Privacy Advisor for
Android, improving user security and privacy.
Contributed to badoom.ir's web platform, implementing authentication and
data services to support a seamless user experience.
Developed Baadoom, a social media platform with a secure, multi-step
REST API and Django-based back end, plus its Android client, delivered
using the Scrum framework.
PDO IFOTO
PROJECTS
Backend Consultant
Sindibad Al Travel Assistant
2025
Architected and optimized an advanced LLM-driven conversational travel
agent for flight and hotel bookings, supporting user preferences, passenger
data, and payment flows.
☐ Integrated text and audio messaging with OpenAl function-calling tools,
voice-to-text, and vision models for passport parsing (including Azure Al
services).
Delivered a scalable async Django back end achieving 5× faster
performance over the prototype while supporting complex multi-modal
user interactions.